



**NEWS RELEASE
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New England Tech Students Receive Prestigious Awards at the Society for Advancement of Management International Business Conference 2022

East Greenwich, RI – Dr. Douglas H. Sherman, Provost and Senior Vice President at New England Institute of Technology (NEIT), is pleased to announce that a team of eight New England Tech students received several awards at the Society for Advancement of Management (SAM) International Business Conference 2022. This was the third consecutive year that a virtual conference was held with an increased number of high-quality teams competing from across the globe.

As part of the conference, NEIT students participated virtually in the International Collegiate Business Skills Championship organized from SAM headquarters in Orlando, Florida on March 30-April 1. The events included Extemporaneous Speech, Business Knowledge Bowl, Business Pitch, Written Case Study, and Presentation Case Study Competitions. Awards are recognized by SAM for overall performance and separately in each competition segment. The standings are listed below:

International Collegiate Business Skills Championship (Team Overall)

Associate Division: 1st place, New England Institute of Technology
Jennifer Carpenter: Applied Technical Studies AS, North Scituate, RI
Zachary Chahed: Business Management AS, Pembroke, MA
Armanis Damian: Business Management AS, Cranston, RI

Undergrad Division: 3rd place, New England Institute of Technology
Kade Abosso: Business/Transportation Management BS, Westerly, RI
Liam Collins: Business/Transportation Management BS, Westbrook, CT
Andrew Geremia: Information Technology, Software Engineering BS, Narragansett, RI
Thomas Giannini: Business Management BS, Cranston, RI
Shawn Ready: Business Management BS, Harrisville, RI

Individual Overall

Associate Division: 1st place, Zachary Chahed; 3rd place, Armanis Damian
Undergrad Division: 2nd place, Liam Collins

Collegiate Case Study (most prestigious of the academic competitions)

Associate Division: 1st place, New England Institute of Technology (team listed above)

Written Case Study

Associate Division: 1st place, New England Institute of Technology (team listed above)

Extemporaneous Speech Competition

Associate Division: 3rd place, Armanis Damian

Undergrad Division: 1st place, Andrew Geremia; 3rd place, Shawn Ready

Knowledge Bowl

Associate Division: 2nd place, Zachary Chahed

Undergrad Division: 3rd place, Liam Collins

Business Pitch

Associate Division: 2nd place, Zachary Chahed

Undergrad Division: 3rd place, Liam Collins

The **National Outstanding Student Award** recognizes the hard work, growth, and development of SAM Collegiate Members over the course of the year. It is one of the highest honors an individual student can earn. Congratulations to **Shelby Perry (Masters in Public Health)** who was selected for her academic performance, excellence in research, and commitment to fight human trafficking. Shelby, along with NEIT Business Management Associate Professor, Hank Johnson, presented *Managing Training for Healthcare Professionals and First Responders to Combat Human Trafficking*. This was Shelby's fourth professional conference sharing her research work. Shelby was also recognized for her leadership of the SAM Club Chapter at NEIT which was established in 2017.

Other conference awards included:

Regional Outstanding Student

- Shelby Perry
- Shawn Ready
- Jennifer Carpenter

Campus Chapter Performance Program (Small Chapter Division)

- 2nd Place: New England Institute of Technology

"Other conference participants have asked us why New England Tech has been so consistently successful in the Business Skills Championship," stated Christine Stevens, Department Chair, Business Management program. "Our experiential learning approach allows students to practice real-world skills throughout their program, not just when they're working at an internship. They're prepared to tackle a challenging case and present it with confidence, as well as being willing to take part in every SAM event."

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About the Society for Advancement of Management

The Society for Advancement of Management (SAM) is the world's oldest management society, formed in 1912 to provide a place for discussion and promotion of Frederick Winslow Taylor's principles of scientific management. A non-profit organization run and advanced by hundreds of

volunteers; members come from a variety of disciplines--production, finance, marketing, accounting, research and development, entrepreneurship--but share a common bond of interest in becoming stronger managers. SAM builds bridges among academicians, practitioners, and students not only to better share management expertise but also to develop and promote new management ideas.

About New England Institute of Technology

Under the leadership of President Richard I. Gouse, New England Institute of Technology is a private, non-profit technical university and is accredited by the New England Commission on Higher Education. Founded in 1940, the university offers more than 50 graduate and undergraduate degree programs focusing on a proven combination of technical expertise coupled with experiential learning. Visit www.neit.edu and follow news of the university on Facebook, Twitter, You Tube, Instagram, and LinkedIn.